



JOINT SUBMISSION

IPLOCA H&S Award

Pursuit of Excellence (PoE)

Mexico Major Projects

May 2019



REGISTRO RE-12
⚠ RIESGO ELÉCTRICO ⚠
⚠ ESPACIO CONFINADO ⚠
TECHINT



TC Energía

One Company One Purpose

*Delivering the energy people need, everyday
 Safely. Responsibly. Collaboratively. With Integrity.*

Mexico – Solid Position & Growing

Four revenue generating pipelines:

- Tamazunchale
- Mazatlán
- Guadalajara
- Topolobampo

Three new projects expected to enter service which will increase portfolio to ~US\$5 billion:

- Sur de Texas – US\$1.5 billion
- Villa de Reyes – US\$0.8 billion
- Tula – US\$0.7 billion

Underpinned by U.S. dollar denominated long-term contracts with the Comisión Federal de Electricidad

Well positioned to connect U.S. natural gas supply to growing power generation and industrial markets in central Mexico and to new, captive markets in the northwest of the country.

Program Overview

1. What is the PoE?

- Culture development & leadership initiative
- Collaboration with Contractors, Employees & Workforce
- Contractors: Techint, Bonatti, Allseas, GSP
- Focused on Safety, Security, Quality, Compliance & overcoming Mexico Project Execution Challenges

2. The Why?

- Develop extraordinary leaders & team who lead to achieve exceptional results
- Existing culture is delivering the current results
- Program is a tailored development program

3. The How?

- Leadership are Champions – Top Down Approach
- Focused on Vision, Values & Active Participation



We Value:

- The **Safety**, Security and Well Being of People and Communities
- Honesty, **Integrity**, Open Communication and Mutual Respect
- **Collaboration** & Teamwork
- Commitment and Personal **Responsibility**
- Quality in Delivery & Performance
- Our Reputation and Compliance with the Law

We Will:

- Provide a Safe and Secure Workplace and Empower People to do the Right Thing
- Treat Everyone with Dignity and Respect
- Listen to People's ideas and Recognize their Contributions
- Set Challenging Targets & Celebrate our Successes
- Be Fair and Firm in our Assessments
- Be Visible and Accountable for What We Say & Do

**Together in Mexico, we will proudly deliver the best pipeline projects in the global industry, ensuring we all go home safe to our families, positively impacting people and communities.
"Right First Time Every Time"**

Program Impact



Program Participation:

- ✓ *Total Person Hours:
+20,000*
- ✓ *Total People Involved:
+4,200*

Feedback:

- ✓ *+3,400 Surveys received &
Acted Upon*

Safety Results (2018):

- ✓ *Employee:*
 - *0 incidents for TRCR, AWCR, VIF*
- ✓ *Contractor:*
 - *TRCR: 0.51 (target 0.78)*
 - *AWCR: 0.08 (target 0.08)*
 - *VIF: 0.84 (target 1.50)*

Other Impacts:

- *Leadership Development*
- *Teamwork & Collaboration*
- *Values a Touchstone*
- *Recognition of Workers*
- *Contractor Cross Collaboration*
- *Accountability & Problem Solving*
- *Continuous Improvement*



“Right First Time
Every Time”

Program Achievements

- Collaboration
- Leading Safety Results
- Overcome Challenges

Added Value



- Active Participation
- Top Down Approach

Management Commitment



- All Mexico Projects Involved
- Quick Results
- Broad Reaching

Efficient Program



- Contractor Buy-In
- Program Legacy
- Leadership Development

Step Forward



- Program Enhancements
- Experience Sharing

Additional Benefits

