



### Pipe Handling Traditional Methods



Straps and chains

Free swinging

Center lift

Workers and tag Lines



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## **Drill Rod Handling Traditional Methods**





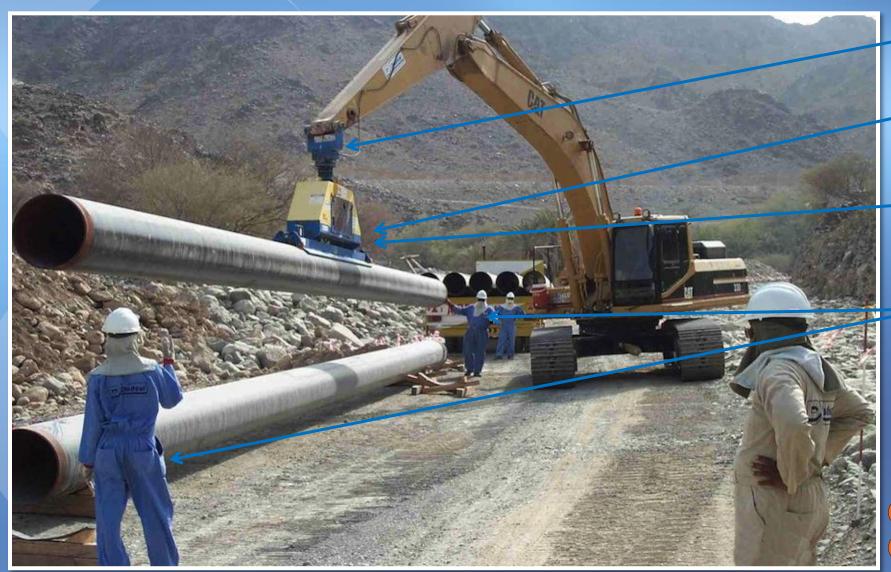
#### Traditional Pipe Handling Risk Factors



- ✓ Strap, chains and hooks can slip or fail.
- ✓ Load free swings.
- ✓ Workers are required to position pipe either by hand or with tag lines and are placed in danger zones.
- ✓ Load must be lifted at center.
- ✓ Work conditions such as wind or snow can complicate lift or prevent work altogether
- ✓ Excavator operator has very little control over the load other than lifting "up" or "down".



# Pipe Handling Vacuum Lift



Free swinging

Lack of positive grip

Center lift

Workers and tag lines



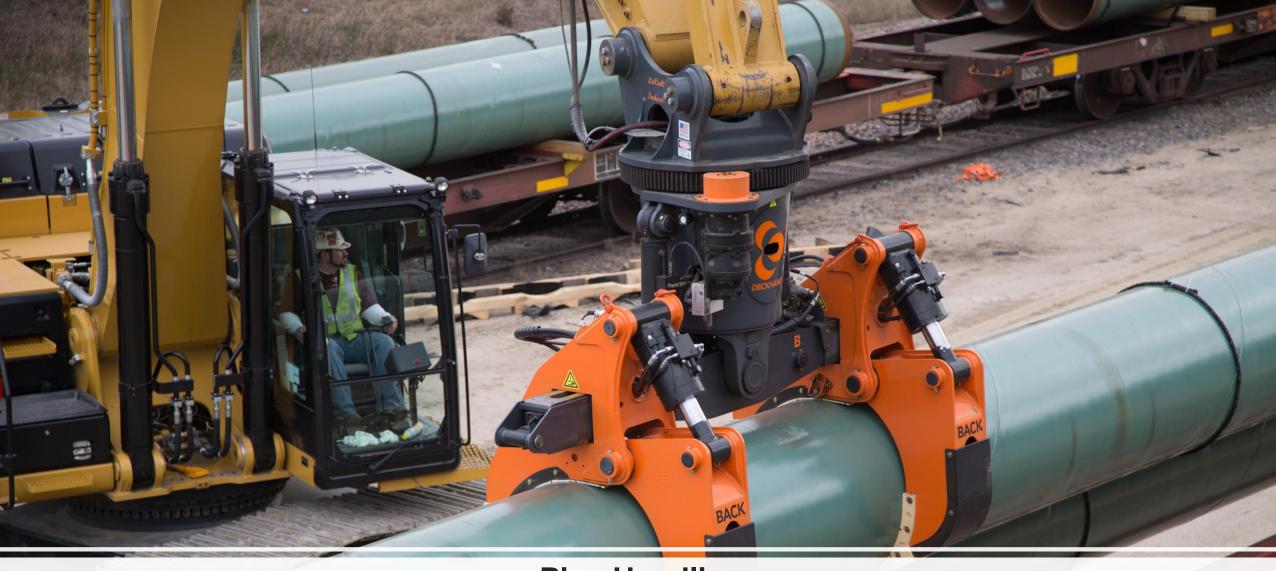
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#### **Vacuum Lift Risk Factors**



- ✓ Load is secured only through vacuum.
- ✓ Vacuum lifts can rotate but load is still free swinging.
- ✓ Workers are required to fine position pipe either by hand, or with tag lines and are placed in danger zones.
- ✓ Load must be lifted at center.
- ✓ Work conditions such as wind or snow can complicate lift or prevent work altogether.
- ✓ Excavator operator does not have total control of load.
- ✓ Terrain often necessitates operator to reposition vacuum lifting device multiple times to accomplish lift.



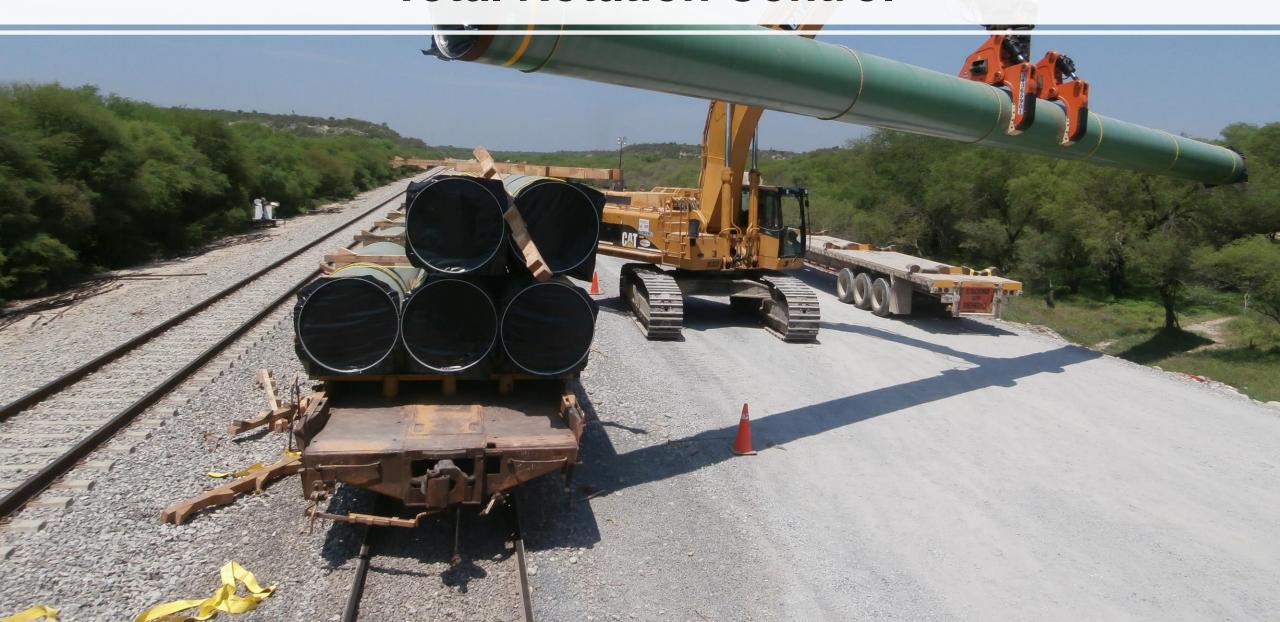


## Pipe Handling DECKHAND® Mechanical Grapple

## **Total Controlled Lift**



### **Total Rotation Control**



## **Operator Commands Every Movement of the Pipe**

DECKHAND® Control System

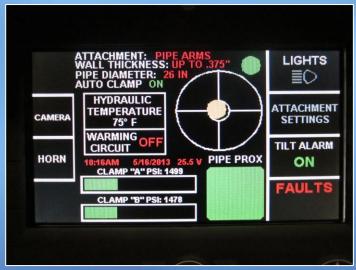






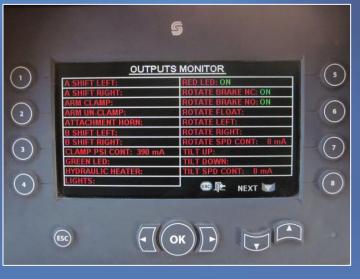
#### **In-Cab Monitor**











### **Safety and Pipe Protection**

Load holding valves on all cylinders

Proximity Sensors

Arm geometry eliminates deformation when lifting pipe.

Wear pads prevent pipe and coating damage



Snow and Ice

#### **All Conditions**

Uneven Terrain





High Winds



# DECKHAND® Mechanical Grapple Risk Mitigation



- ✓ Load is always under the total control of the excavator operator.
- ✓ Counterbalance valves guarantee that load will never drop regardless of hydraulic pressure.
- ✓ No additional workers are required to position pipe.
- ✓ Workers are not placed in danger zones.
- ✓ Work conditions such as wind or snow have no effect on performing lifts.
- ✓ Load can be lifted off center.
- ✓ Tilt function allows for easy transport across uneven terrain without repositioning grapple.



#### **Design Standards**

LaValley Industries has engineered and constructed its patented products the to meet or exceed the applicable standards of the American Society of Mechanical Engineers (ASME) for Below-The-Hook lifting devices. The two applicable standards are ASME B30.20-2006 and ASME BTH-1-2008 both of which are briefly summarized as follows:

**ASME B30.20-2006 Below-the Hook Lifting Devices** 

#### Summary of ASME B30.20 standard

✓ This standard contains specific provisions that apply to the marking, construction, installation, operation, testing, and maintenance of "Below-the-Hook" lifting and material handling or related equipment. This standard is broad in scope and is to be used in conjunction with ASME BTH-1-2008.

#### **ASME BTH-1-2008 Design of Below-the Hook Lifting Devices**

#### Summary of ASME BTH-1 standard

✓ This standard provides the clarification of the intent of ASME B30.20-2006 with respect to the structural design of below-the-hook lifting devices. The ASME BTH-1-2008 only addresses design requirements and should be used in conjunction with ASME B30.20-2006.

#### All LaValley Industries' products are CE Compliant

✓ This includes Electro Magnetic Compatibility (EMC) Compliance under standard EN 13309:2010 "Construction machinery Electromagnetic compatibility of machines with internal power supply."



#### **Training**

LaValley Industries requires that all DECKHAND® Operators be trained and CERTIFIED.



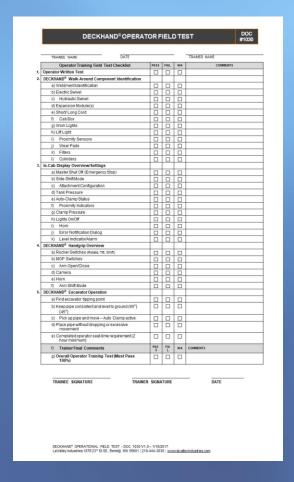
#### Jason LaValley

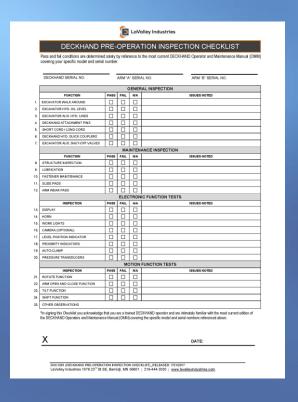
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Trained Operator
ISSUED XX/XX/XXXX EXPIRES XX/XX/XXXX

ENDORSEMENTS

FECTIONAL DRILLING ARM:







## Thank You!



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