Key Success Factors for Pipeline Projects in Thailand (including a Regional lookahead)

IPLOCA 53rd Annual Convention Bangkok 2019 JOINT PRESENTERS

Ekachai Yimsakul Vice President PTT Public Co., Ltd. **Robert Avery** Managing Director Brightstar Asia Ltd.







Sustainable Growth for All

PTT is a Thai state-owned, publicly listed oil and energy company with the largest market capitalization on the Stock Exchange of Thailand.

PTT has developed and operates and extensive network of high pressure pipelines in Thailand mostly for the transmission of domestically produced and imported Natural Gas for power generation, industrial and NGV use.

- > 4,000 km pipelines in operation (Onshore & Offshore)
- > 500 km pipelines under construction
- > 300 km pipelines under study

PTT operates its pipelines through 10 onshore regional centres and one offshore operations centre in Chonburi.

brightstar ASIA PIPELINES

Intelligent Engineering – for better

Brightstar was established in the UK in 2012 and expanded to Asia in 2016.

Brightstar provide optimised designs for energy transportation, storage and distribution systems, tailored closely to our clients needs.

Brightstar and our affiliate *Asia Pipelines* have been involved in the engineering of all recent major pipeline projects in Thailand.

We have particular expertise in Gas transmission and Oil Product pipeline systems.

Brightstar also has extensive experience of Aviation Fuel supply systems around the world.

Key Success Factors for Pipeline Projects in Thailand

An Owner's Perspective

Ekachai Yimsakul - PTT



Pipeline Map Offshore

First Transmission Pipeline now already

years

38 since **1981**

3 Main Offshore

Transmission Pipelines

Total approximately

2,240 km

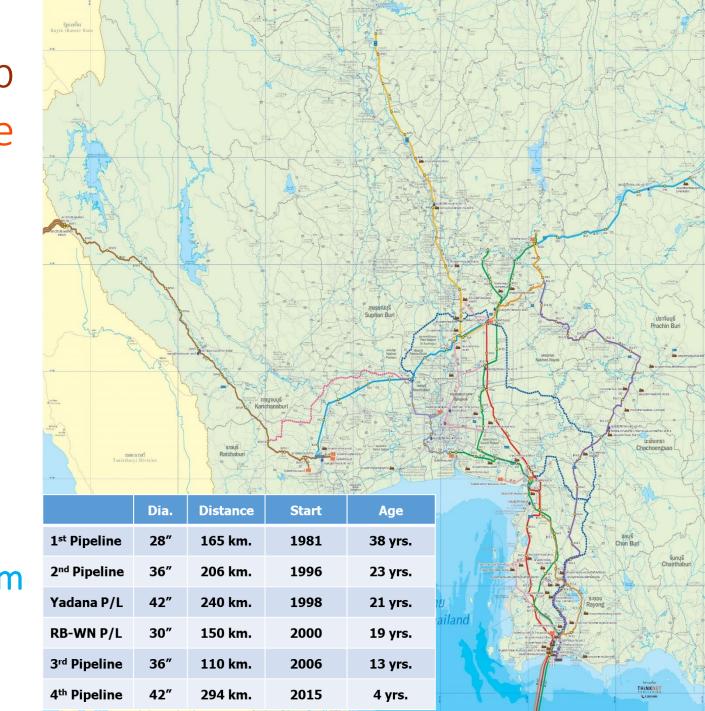
Pipeline Map Onshore

LNG terminal built

2011

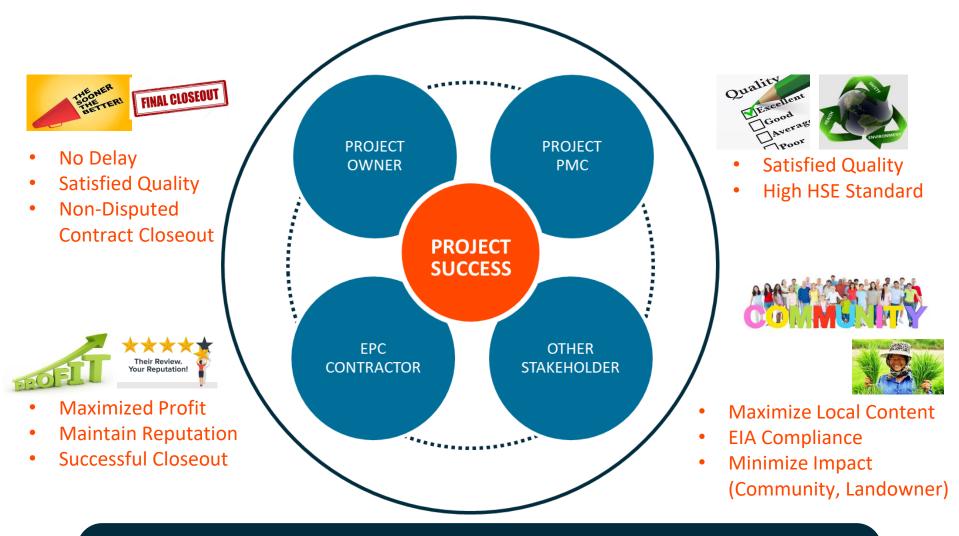
Total approximately

1,978 km



What SUCCESS means ? :

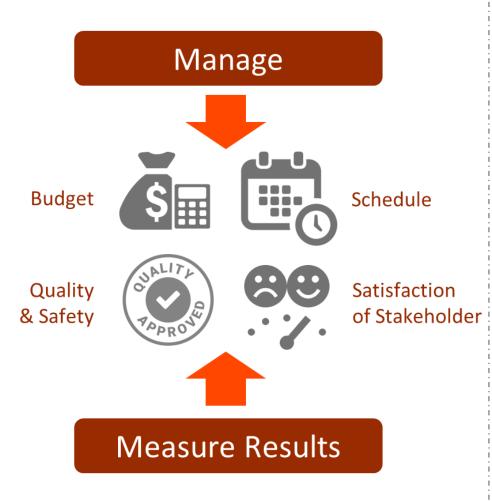
- Subjective and Dynamic
- Depending on perspective of each stakeholder



BALANCING OF INDIVIDUAL INTEREST

THFORY

REALITY



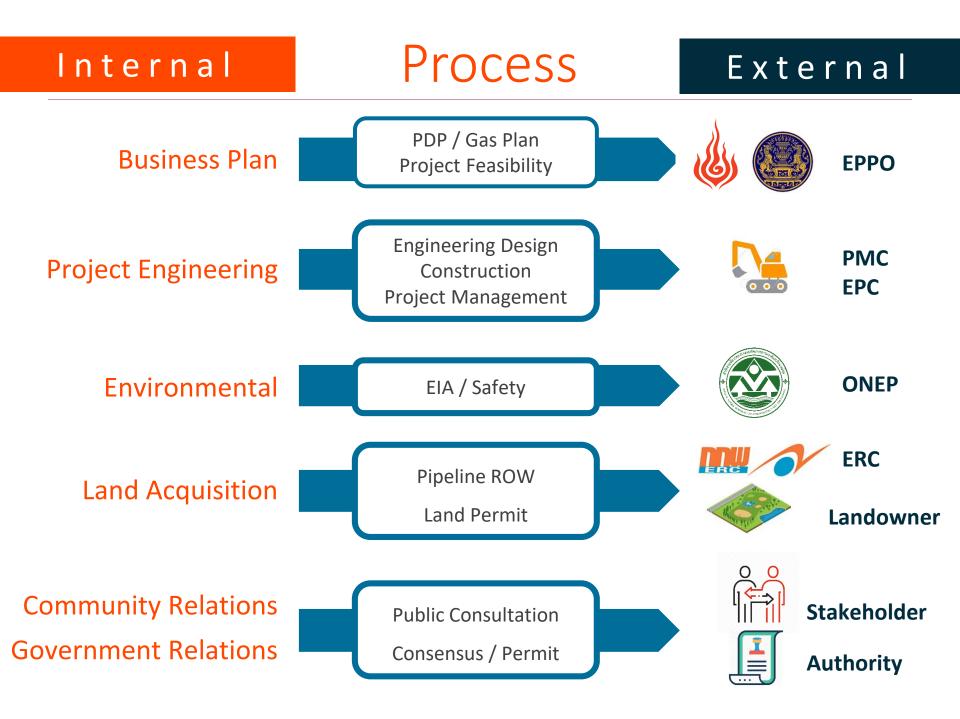
ONE of the most important

Understand culture

Rule & Regulations

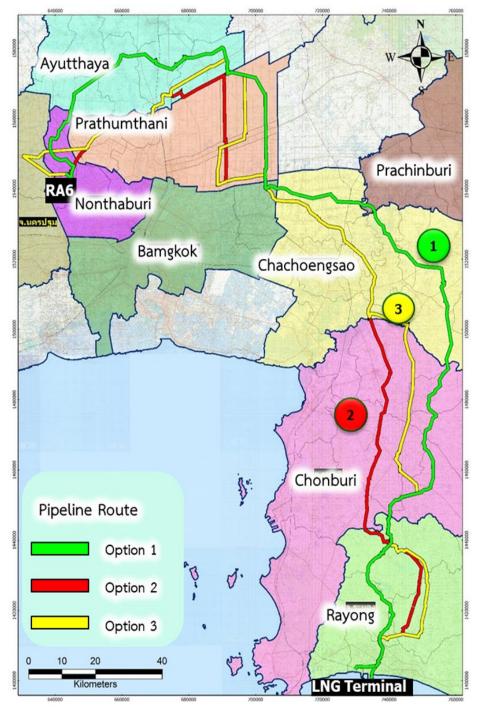
Nature of Country and Owner Requirements *Where Project Located*





Project Master Plan

Description		Year 1			Year 2			Year 3			Year 4			Year 5						
		2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
Pre-Project																				
Route Selection																				
Public Relations																				
Permits Acquisition																				
Land Acquisition																				
Enviromental Impact Assessment							EI/	A App	rova											
Preliminary Engineering and Bid Preparation		<u>.</u>	<u>د</u>	3		<u>.</u>		·		<u>,</u>	<u>.</u>	·		<u>.</u>	,			2	4	
Surveys, Prelim. Eng. and Bid Preparations																				
Procurement of Linepipe																				
Bidding							Awa	ard						Deliv	ery	of La	st Sh	ipme	ent	
Production and Delivery																				
EPC Contrator																				
Bidding									Awa	ard										
Engineering																				
Procurement																			C	omp
Construction and Commissioning															1					



Route Selection

Weighting and Scoring of relevant aspects

	Score	Option 1	Option 2	Option 3
Impact on Community/Social	20	18.18	10.24	6.52
Impact on Environment	35	32.02	24.33	15.05
Impact on Health/Safety	15	12.71	11.64	9.07
Engineering/Construction	15	13.05	7.90	11.54
Economy/Investment	15	12.65	11.60	10.73
TOTALSCORE	100	88.61	65.71	52.91

Engineering/ Construction

- ROW available for Construction/Operations
- Distance from existing pipelines/Utilities
- Constructability

Economy/ Investment

- Construction Cost
- ROW acquisition Cost
- Potential for Future Development/ Market Expansion



ERC ROW Authority Process

"to regulate energy industry operation (the electricity industry, the natural gas industry and the energy network industry)"

Approval of the proposed notification on demarcation of exploration zone (appended with a map or a layout of land).



Land Acquisition Process

Survey and Select the best Route.

Approval of Pipeline Route (demarcation of the area for the Energy Network System Area).

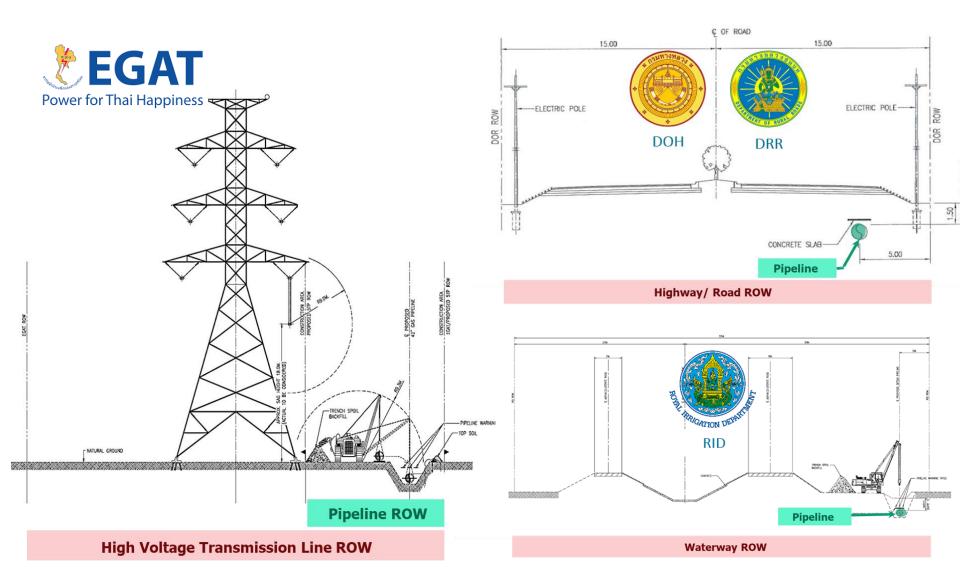
Submit letter to Landowner and marking on site

Determination of Compensation for Land and Construction, Crop and other properties on Land.

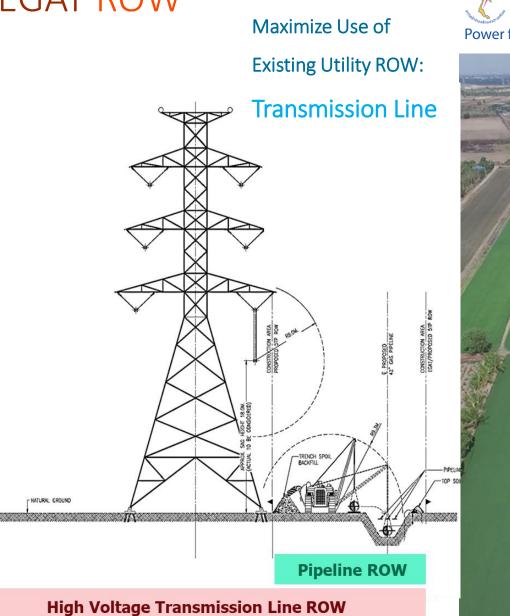
Complete the Payment for Compensation

Submit letter to Landowner for commencement of Construction

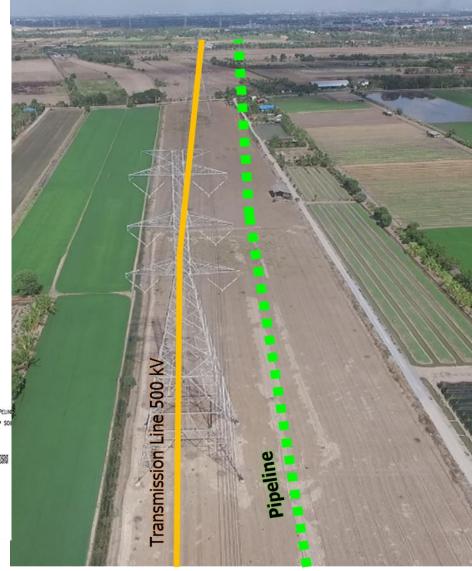
Nature of Pipeline ROW



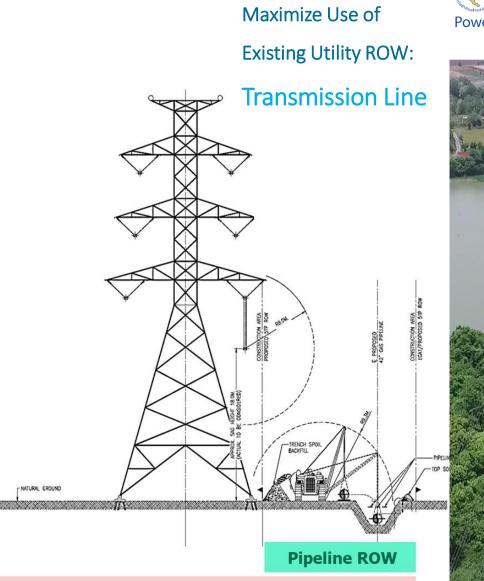
EGAT ROW





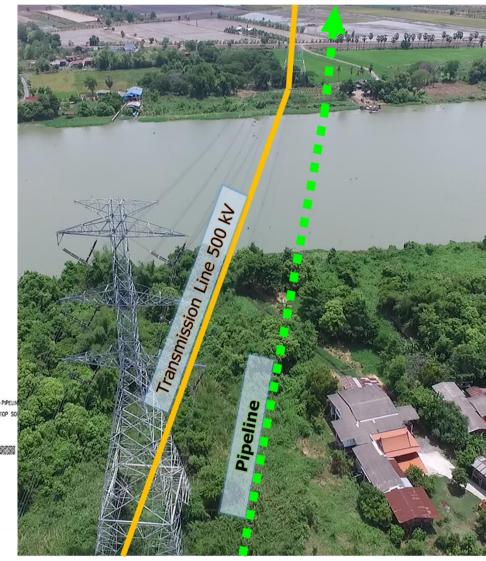


EGAT ROW

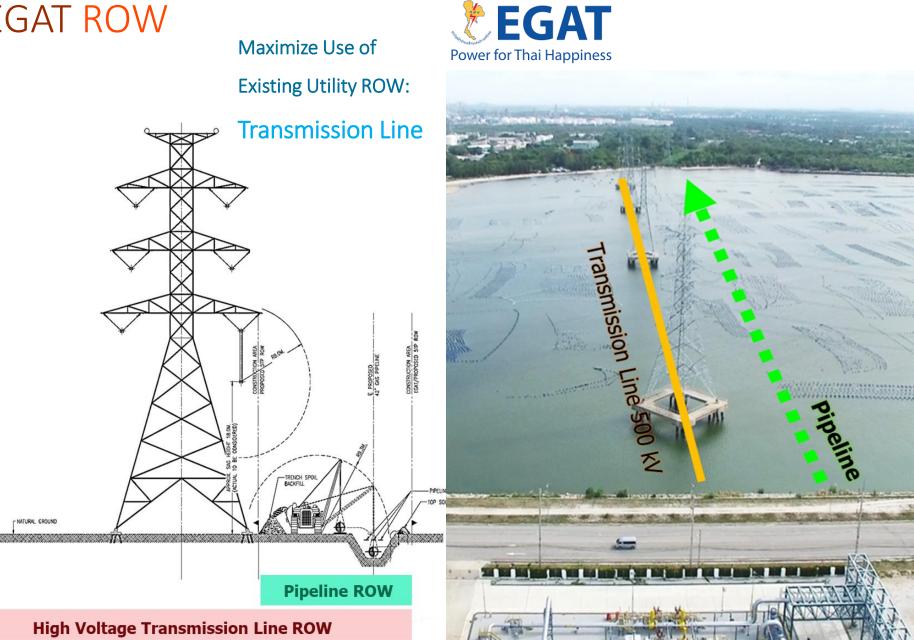


High Voltage Transmission Line ROW

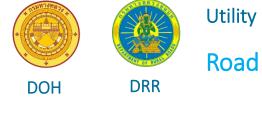








Highway ROW



Maximize Use of Existing

Utility ROW: Highway,

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 FORAD

 15.00
 IS.00

 Image: Concent of the state of the st



Highway ROW



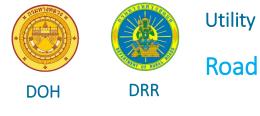
Maximize Use of Existing



e of ROAD 15.00 15.00 15.00 ELECTRIC POLE ELECTRIC POLE CONCRETE SLAB Dipeline Highway/ Road ROW



Highway ROW



Maximize Use of Existing

Utility ROW: Highway,

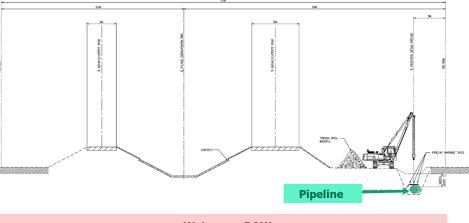


Waterway ROW



Maximize Use of Existing Utility ROW: Waterway





Waterway ROW

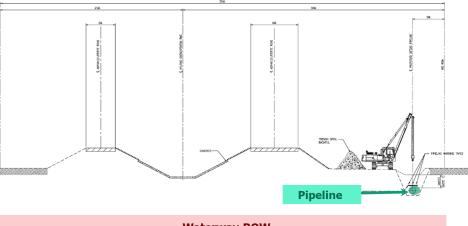


Waterway ROW



Maximize Use of Existing Utility ROW: Waterway

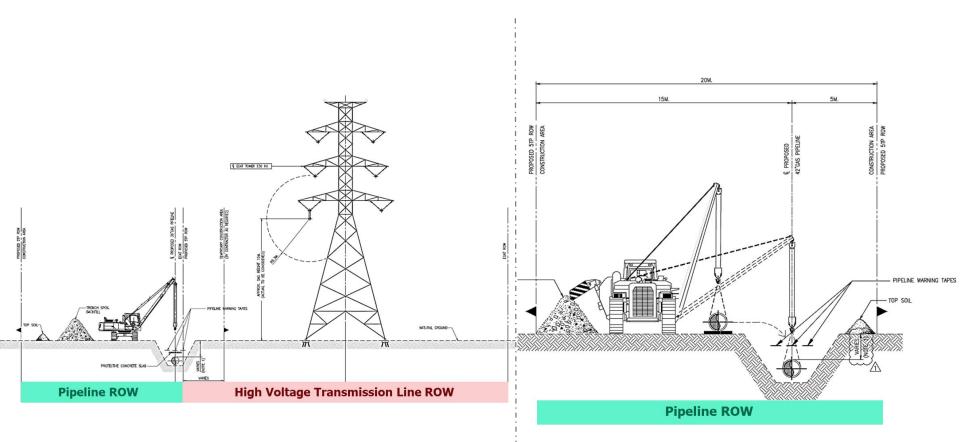




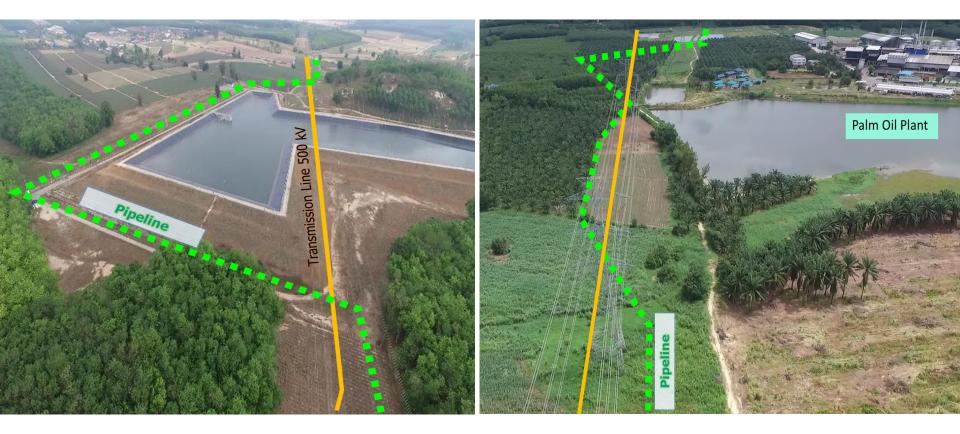
Waterway ROW



Avoid Private Own Land unless....



Consideration...



Consideration...



Consideration...



Ideal



Contractual Requirements regarding Pipeline ROW



compensations

PTT

ROW

New Technology benefits with higher investment

Feedback EPC, PMC, Authorities landowner our lesson learn

LAND

OWNER

EPC

Advance Notification



Area released for construction

20-30

km released land for construction

fish pond construction method



Summary

- Well defined Project Requirements Strategic Planning
- Regulations allow plenty of time for consultation process
- Optimum Route Selection Experience
- Clear Expectations from EPC a good PMC can help
- Close collaboration during execution common objectives

Regional Lookahead – Major Pipeline Projects Thailand Mainland SE Asia

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Current Projects EPC

5th Transmission Pipeline (5TP) Gas Transmission (Onshore)

Phase 1

Maptaphut to BV-5.8 / Bang Pakong

Diameter: Length: Contractor:

145km / 60km Sinopec >70% Progress:

42 inch / 36 inch

Phase 2

BV-5.8 to RA#6 Mixing Station Diameter: 42 inch 200km Length: Contractor: KSS Progress: >40%





5TH Transmission Pipeline (5TP)



Current Projects EPC

Oil Pipeline Extension to Northe East (OPENE) Oil Products (Onshore)

Saraburi to Khon Kaen Diameter: 16 inch Length: 340km Contractor: CPP Progress: >15%

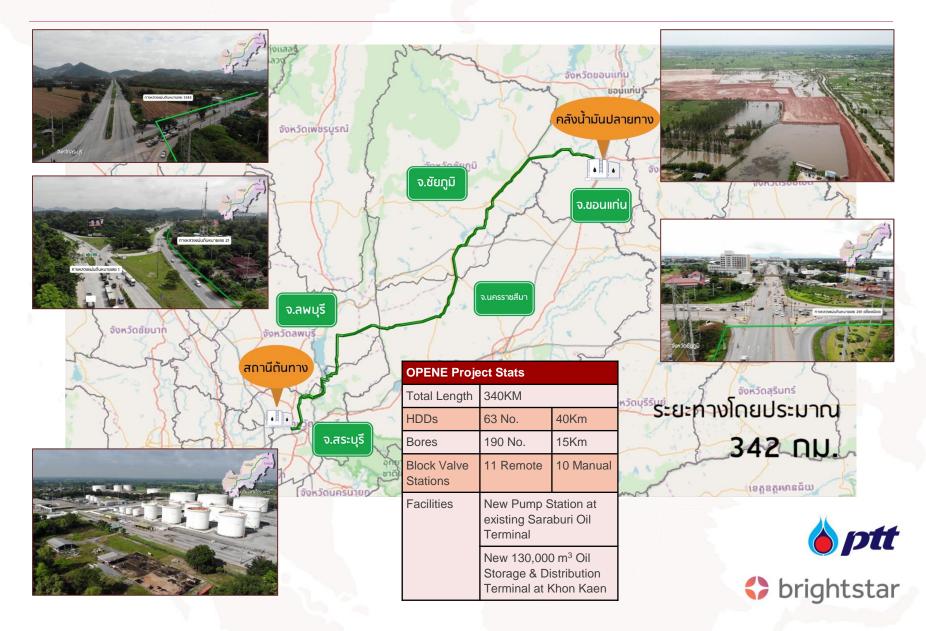
OPENE Extension

Khon Kaen to Vientienne (Laos)Diameter:14 inch (est.)Length:180km (est.)



Thailand

Oil Pipeline Extension to North East (OPENE)



Current Projects Tendering

PGU-I Upgrade Gas Transmission (Onshore)

Gas Processing, Kertih to M1 Station, Kijal (Replacement) Diameter: 36 inch Length: 30km

Status:

Tenders under Evaluation

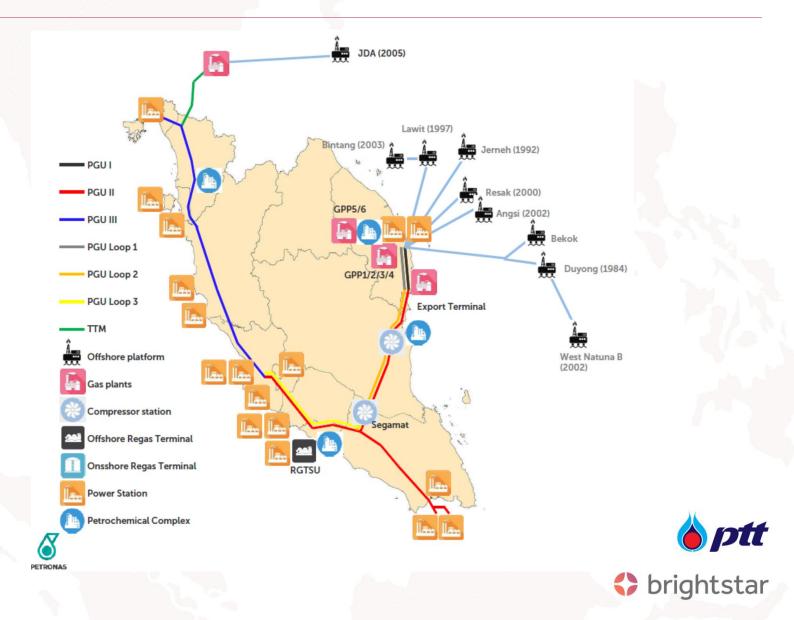
PGU-II

Replacement Diameter/Length TBA

Malaysia



PGU-1 Upgrade (Graphite)



Current Projects FEED

EGAT FSRU-SBK Pipeline Gas Import / Transmission (Onshore / Offshore)

South Bangkok Power Plant Diameter: 30 inch Length: 20km (offshore) 40km (onshore)

Status: EPC Tender 2019

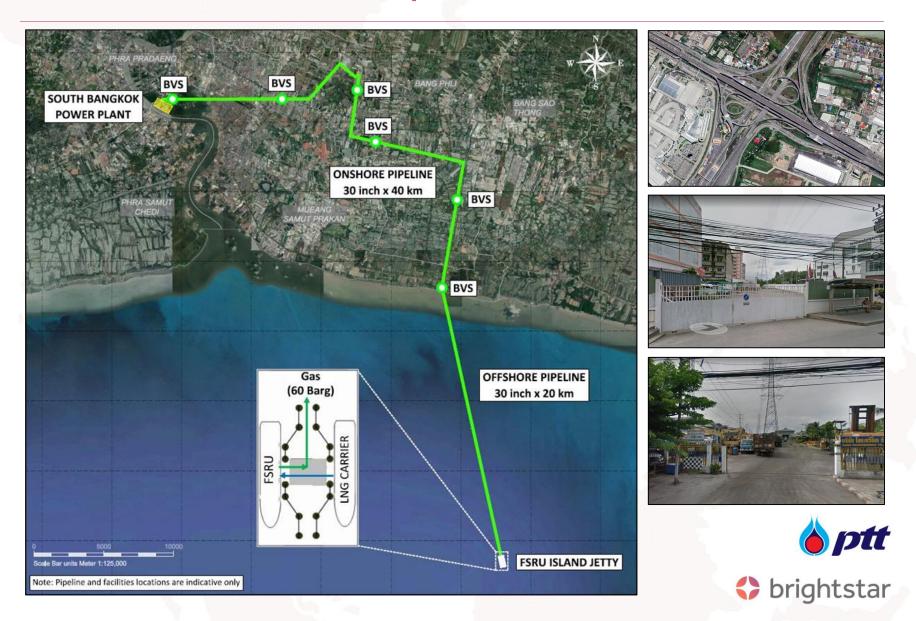
Pkg 1: FSRU 210,000m³

Pkg 2: Mooring, Pipelines & Facilities

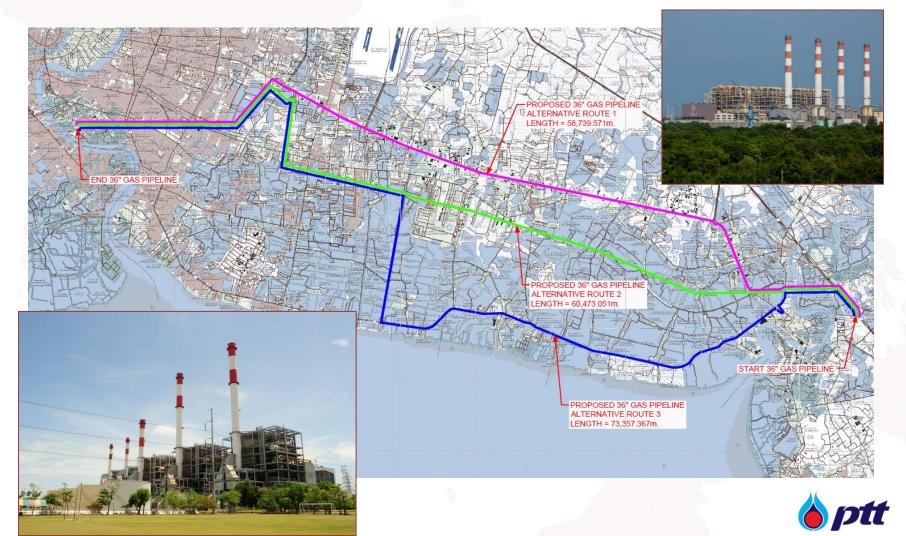


Thailand

EGAT FSRU-SBK Pipeline



BPK SBK Pipeline





Current Projects FEED

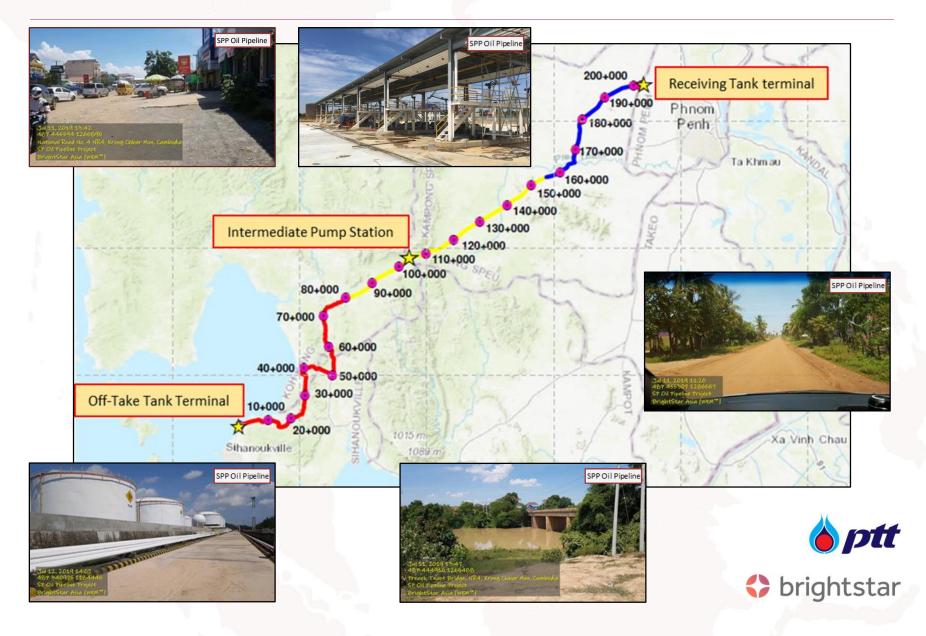
SPP Oil Pipeline, Cambodia Oil Products (Onshore)

Sihanoukville Import Terminal to Phnom Penh Distribution Depot Diameter: 14 inch Length: 210km Status: FEED ongoing EPC Tender - Q3 2020



Cambodia

Sihanoukville to Phnom Penh Oil Pipeline



Current Projects Pending

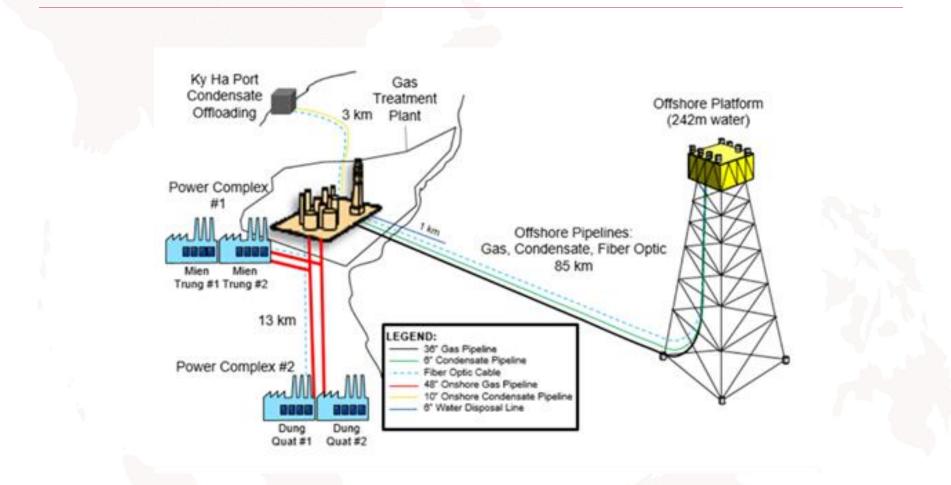
Ca Voi Xanh ("Blue Whale") Project Field Development, Gas Treatment and Power Generation Offshore: 85km Diameter: 36 inch (Gas) 6 inch (Cond.) Onshore: 13km Diameter: 2 x 36 inch (Gas) Status: Pending

Vietnam

Pending clarification of territorial claims



Ca Voi Xanh ("Blue Whale")







Future Projects Study

Thailand:

- (1) Khanom LNG
- (2) Ranong LNG
- (3) Isan Pipeline
- (4) **OPENE** Extension
- (5) NFPT Extension

Malaysia:

- (6) MPP (North)
- (7) MPP (South)

Myanmar:

- (8) Yangon to Mandalay Oil Pipeline
- (9) Kanbauk to Yangon Pipeline Rehabilitation
- (10) Dawei Landbridge

Vietnam:

(11) Block B - Omon Pipeline

Major Pipeline Projects - Mainland SE Asia

Country	Project Name	From	То	Diameter	Length	On/Offshore	Purpose	Status	Owner	Contractor
Thailand	5th Transmission Pipeline (5TP) Ph1	Maptaphut	BV-5.8	42"	150 km	Onshore	Gas Transmission	EPC	PTT	Sinopec
		BV-5.6	BP4 Bang Pakong	36"	50 km	Ghanore	Gas Hansmission	LIG		Onopee
	5th Transmission Pipeline (5TP) Ph2	BV-5.8	RA#6 Mixing Station	42"	200 km	Onshore	Gas Transmission	EPC	PTT	KSS
	RA#6-Ratchaburi Pipeline (RRPP)	BV-10	RA#6	30"	120 km	Onshore	Gas Transmission	EPC	PTT	CPP
	SBK Pipeline	Bang Pakong	South Bangkok Power Plant	36" ^(e)	70 km	Onshore	Gas Transmission	Study	PTT	Worley
	Khanom LNG	Khanom (F)SRU	Surat Thani Power Plant	30" ^(e)	90 km ^(e)	Onshore	Gas Transmission	Study	PTT	Worley
	Ranong LNG	Ranong FSRU	Surat Thani Power Plant	30" ^(e)	150 km ^(e)	Onshore	Gas Transmission	Study	PTT	Worley
	'Isan' Pipeline	Nakhon Ratchasima	Nam Phong Power Plant	28" ^(e)	200 km	Onshore	Gas Transmission	Study	PTT	-
	EGAT FSRU	Upper Gulf FSRU	South Bangkok Power Plant	28" ^(e)	20 km	Offshore	Gas Import/ Transmission	FEED EPC Tender: 2019 Q4	EGAT	Fluor
					40 km	Onshore				
	OPENE	Saraburi	Khon Kaen	16"	340 km	Onshore	Oil Products	EPC	TPN	CPP
	OPENE Extension	Khon Kaen	Nong Khai/ Vientienne (Laos)	14" ^(e)	180 km ^(e)	Onshore	Oil Products	Study	TPN	-
	NFPT	Ayutthaya	Phichit	14"-12"	370 km	Onshore	Oil Products	Commissioning	FPT	Strega/CPP
		Kampaeng Phet	Lampang	12"	200 km			Construction		
	NFPT Extension	Tak	Mae Sot / Myawaddy	10" ^(e)	70 km ^(e)	Onshore	Oil Products	Study	FPT	-
Cambodia	-	Sihanoukville	Phnom Penh	14"	210 km	Onshore	Oil Products	FEED EPC Tender 2020 Q3	TBA	ТВА
Malaysia	PGU-I Upgrade ("Graphite")	Gas Processing Kertih	M1 Station, Kijal	36"	30 km Replacement	Onshore	Gas Transmission	EPC Tendering	Petronas	-
	PGU-II Upgrade	Kalong	Segamat	36" ^(e)	220 km ^(e) Replacement	Onshore	Gas Transmission	FEED EPC Tender: 2019 Q3	Petronas	-
	MPP (North)	Melaka	Jitra	18"-12" (e)	600 km	Onshore	Oil Products	EPC Suspended	TBA	-
	MPP (South)	Pengerang	Melaka	16" ^(e)	370 km					
Myanmar	-	Yangon	Mandalay	14"-12" ^(e)	600 km	Onshore	Oil Products	Study	TBA	-
	•	Kanbauk	Yangon	20"	50 km ^(e) Replacement	Onshore	Gas Transmission	Study	PTTEP	-
	Dawei Land Bridge	Dawei Port	Petchaburi (Thailand)	2 x 48"	240 km ^(e)	Onshore	Crude Oil	Study	Dawei SEZ	-
Vietnam	Omon Pipeline	Block B	Omon	28"	380 km	Onshore	Gas Transmission	EPC Tender suspended	BPOC	-

Thank you

IPLOCA

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